

# Local Market Update – September 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	September			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
<b>Key Metrics</b>						
New Listings	86	<b>115</b>	+ 33.7%	1,044	<b>959</b>	- 8.1%
Closed Sales	91	<b>115</b>	+ 26.4%	825	<b>775</b>	- 6.1%
Median Sales Price*	\$200,000	<b>220,900</b>	+ 10.5%	\$200,000	<b>\$223,250</b>	+ 11.6%
Average Sales Price*	\$214,713	<b>\$229,888</b>	+ 7.1%	\$209,500	<b>\$229,578</b>	+ 9.6%
Percent of Original List Price Received*	96.9%	<b>97.4%</b>	+ 0.5%	96.4%	<b>97.3%</b>	+ 0.9%
Days on Market Until Sale	34	<b>23</b>	- 32.4%	44	<b>29</b>	- 34.1%
Inventory of Homes for Sale	193	<b>105</b>	- 45.6%	--	--	--

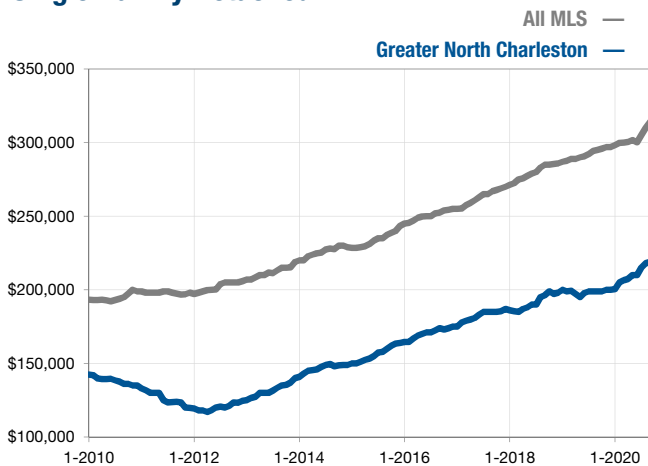
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
<b>Key Metrics</b>						
New Listings	29	<b>46</b>	+ 58.6%	349	<b>378</b>	+ 8.3%
Closed Sales	28	<b>28</b>	0.0%	286	<b>278</b>	- 2.8%
Median Sales Price*	\$192,945	<b>\$201,500</b>	+ 4.4%	\$156,250	<b>\$190,158</b>	+ 21.7%
Average Sales Price*	\$184,524	<b>\$192,166</b>	+ 4.1%	\$168,285	<b>\$188,316</b>	+ 11.9%
Percent of Original List Price Received*	98.7%	<b>97.8%</b>	- 0.9%	97.2%	<b>98.7%</b>	+ 1.5%
Days on Market Until Sale	31	<b>52</b>	+ 67.7%	47	<b>44</b>	- 6.4%
Inventory of Homes for Sale	87	<b>62</b>	- 28.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

