

# Local Market Update – November 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
<b>Key Metrics</b>						
New Listings	87	82	- 5.7%	1,232	1,147	- 6.9%
Closed Sales	95	82	- 13.7%	1,008	983	- 2.5%
Median Sales Price*	\$200,000	<b>237,500</b>	+ 18.8%	\$200,000	<b>\$225,000</b>	+ 12.5%
Average Sales Price*	\$211,678	<b>\$251,241</b>	+ 18.7%	\$209,459	<b>\$233,270</b>	+ 11.4%
Percent of Original List Price Received*	96.5%	<b>98.5%</b>	+ 2.1%	96.3%	<b>97.5%</b>	+ 1.2%
Days on Market Until Sale	35	<b>27</b>	- 22.9%	44	<b>29</b>	- 34.1%
Inventory of Homes for Sale	173	<b>74</b>	- 57.2%	--	--	--

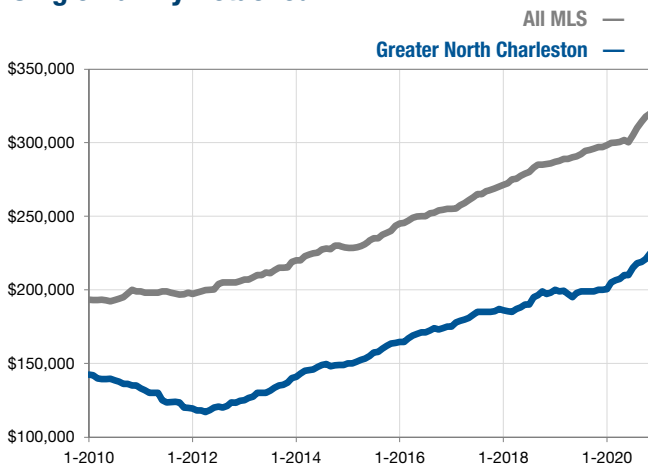
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
<b>Key Metrics</b>						
New Listings	26	31	+ 19.2%	422	451	+ 6.9%
Closed Sales	28	36	+ 28.6%	345	356	+ 3.2%
Median Sales Price*	\$204,230	<b>\$222,360</b>	+ 8.9%	\$160,000	<b>\$193,579</b>	+ 21.0%
Average Sales Price*	\$184,903	<b>\$236,113</b>	+ 27.7%	\$170,350	<b>\$194,027</b>	+ 13.9%
Percent of Original List Price Received*	97.5%	<b>99.5%</b>	+ 2.1%	97.2%	<b>98.9%</b>	+ 1.7%
Days on Market Until Sale	26	54	+ 107.7%	46	46	0.0%
Inventory of Homes for Sale	87	49	- 43.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

