

Local Market Update – November 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Johns Island

Area 23

Single-Family Detached

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	61	59	- 3.3%	951	980	+ 3.0%
Closed Sales	43	76	+ 76.7%	663	779	+ 17.5%
Median Sales Price*	\$362,000	\$372,578	+ 2.9%	\$341,020	\$375,000	+ 10.0%
Average Sales Price*	\$404,310	\$453,608	+ 12.2%	\$386,685	\$442,946	+ 14.5%
Percent of Original List Price Received*	96.8%	100.5%	+ 3.8%	97.5%	98.1%	+ 0.6%
Days on Market Until Sale	35	41	+ 17.1%	48	45	- 6.3%
Inventory of Homes for Sale	234	100	- 57.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

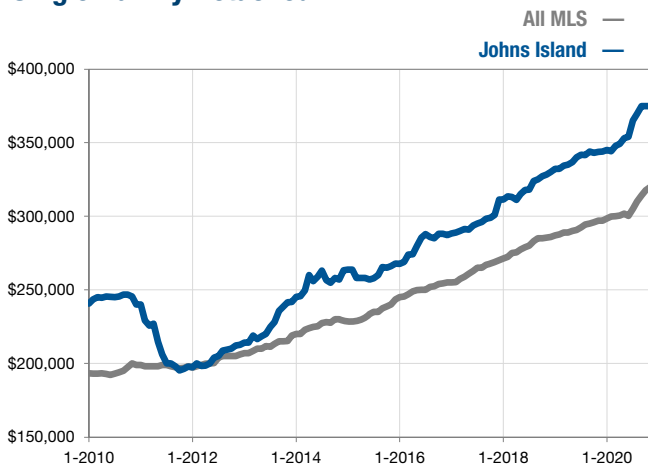
Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	5	6	+ 20.0%	97	139	+ 43.3%
Closed Sales	6	6	0.0%	65	123	+ 89.2%
Median Sales Price*	\$213,000	\$180,500	- 15.3%	\$224,000	\$249,345	+ 11.3%
Average Sales Price*	\$228,167	\$200,250	- 12.2%	\$217,788	\$274,568	+ 26.1%
Percent of Original List Price Received*	98.4%	99.3%	+ 0.9%	97.0%	98.7%	+ 1.8%
Days on Market Until Sale	24	26	+ 8.3%	28	43	+ 53.6%
Inventory of Homes for Sale	28	15	- 46.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

