

Local Market Update – November 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Charleston Peninsula

Area 52

Single-Family Detached

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	20	22	+ 10.0%	257	315	+ 22.6%
Closed Sales	7	17	+ 142.9%	170	193	+ 13.5%
Median Sales Price*	\$490,000	470,000	- 4.1%	\$460,000	\$525,000	+ 14.1%
Average Sales Price*	\$473,500	\$549,801	+ 16.1%	\$489,117	\$571,310	+ 16.8%
Percent of Original List Price Received*	90.5%	92.4%	+ 2.1%	91.1%	93.3%	+ 2.4%
Days on Market Until Sale	142	43	- 69.7%	69	55	- 20.3%
Inventory of Homes for Sale	89	82	- 7.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

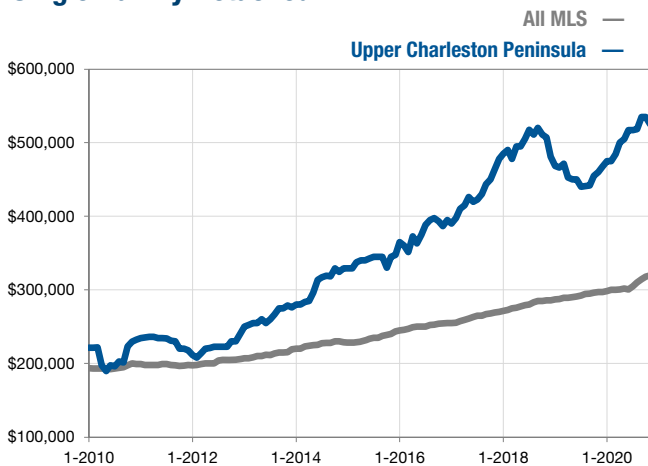
Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	1	- 75.0%	39	42	+ 7.7%
Closed Sales	1	0	- 100.0%	18	21	+ 16.7%
Median Sales Price*	\$1,175,000	\$0	- 100.0%	\$274,175	\$283,000	+ 3.2%
Average Sales Price*	\$1,175,000	\$0	- 100.0%	\$387,158	\$386,619	- 0.1%
Percent of Original List Price Received*	94.0%	0.0%	- 100.0%	92.6%	94.9%	+ 2.5%
Days on Market Until Sale	45	0	- 100.0%	106	82	- 22.6%
Inventory of Homes for Sale	19	15	- 21.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

