

# Local Market Update – November 2020

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Upper Mount Pleasant

Area 41

### Single-Family Detached

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	96	80	- 16.7%	1,474	1,373	- 6.9%
Closed Sales	91	107	+ 17.6%	1,065	1,174	+ 10.2%
Median Sales Price*	\$497,840	\$565,670	+ 13.6%	\$513,290	\$540,000	+ 5.2%
Average Sales Price*	\$538,713	\$653,718	+ 21.3%	\$567,381	\$606,352	+ 6.9%
Percent of Original List Price Received*	96.7%	97.5%	+ 0.8%	96.5%	97.4%	+ 0.9%
Days on Market Until Sale	71	43	- 39.4%	72	54	- 25.0%
Inventory of Homes for Sale	338	104	- 69.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

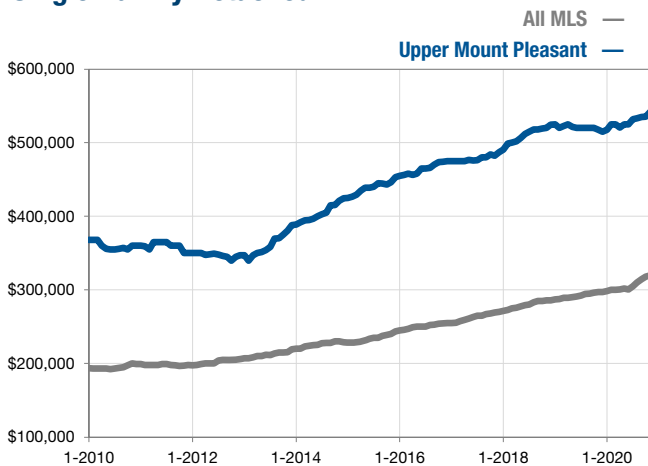
### Townhouse-Condo Attached

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	22	25	+ 13.6%	412	402	- 2.4%
Closed Sales	19	28	+ 47.4%	306	326	+ 6.5%
Median Sales Price*	\$300,000	\$326,000	+ 8.7%	\$304,700	\$319,125	+ 4.7%
Average Sales Price*	\$293,640	\$331,902	+ 13.0%	\$292,683	\$313,381	+ 7.1%
Percent of Original List Price Received*	96.7%	97.5%	+ 0.8%	96.3%	97.2%	+ 0.9%
Days on Market Until Sale	81	40	- 50.6%	64	56	- 12.5%
Inventory of Homes for Sale	94	32	- 66.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

