

Local Market Update – January 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	January			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	97	85	- 12.4%	97	85	- 12.4%
Closed Sales	64	77	+ 20.3%	64	77	+ 20.3%
Median Sales Price*	\$212,000	\$225,000	+ 6.1%	\$212,000	\$225,000	+ 6.1%
Average Sales Price*	\$201,038	\$231,352	+ 15.1%	\$201,038	\$231,352	+ 15.1%
Percent of Original List Price Received*	95.8%	95.7%	- 0.1%	95.8%	95.7%	- 0.1%
Days on Market Until Sale	36	32	- 11.1%	36	32	- 11.1%
Inventory of Homes for Sale	147	51	- 65.3%	--	--	--

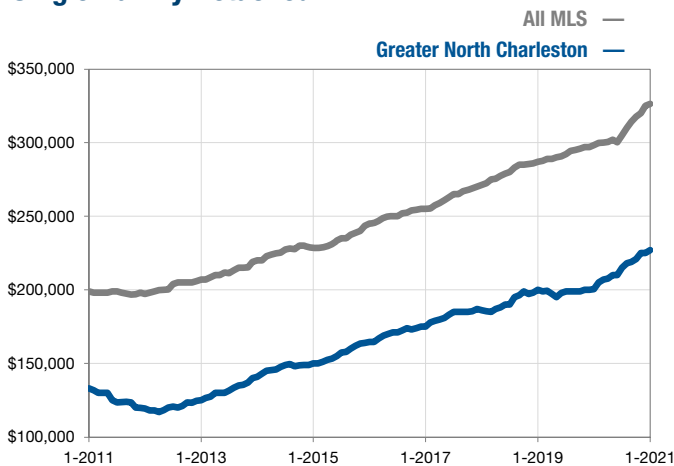
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	January			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	45	32	- 28.9%	45	32	- 28.9%
Closed Sales	19	26	+ 36.8%	19	26	+ 36.8%
Median Sales Price*	\$163,500	\$171,750	+ 5.0%	\$163,500	\$171,750	+ 5.0%
Average Sales Price*	\$172,367	\$188,062	+ 9.1%	\$172,367	\$188,062	+ 9.1%
Percent of Original List Price Received*	98.3%	99.4%	+ 1.1%	98.3%	99.4%	+ 1.1%
Days on Market Until Sale	38	24	- 36.8%	38	24	- 36.8%
Inventory of Homes for Sale	93	35	- 62.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

