

# Local Market Update – June 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
<b>Key Metrics</b>						
New Listings	108	<b>132</b>	+ 22.2%	595	<b>676</b>	+ 13.6%
Closed Sales	99	<b>127</b>	+ 28.3%	441	<b>603</b>	+ 36.7%
Median Sales Price*	\$215,000	<b>\$275,000</b>	+ 27.9%	\$220,500	<b>\$250,000</b>	+ 13.4%
Average Sales Price*	\$238,946	<b>\$278,726</b>	+ 16.6%	\$220,911	<b>\$261,673</b>	+ 18.5%
Percent of Original List Price Received*	97.9%	<b>100.6%</b>	+ 2.8%	96.9%	<b>99.4%</b>	+ 2.6%
Days on Market Until Sale	28	<b>6</b>	- 78.6%	33	<b>16</b>	- 51.5%
Inventory of Homes for Sale	130	<b>52</b>	- 60.0%	--	--	--

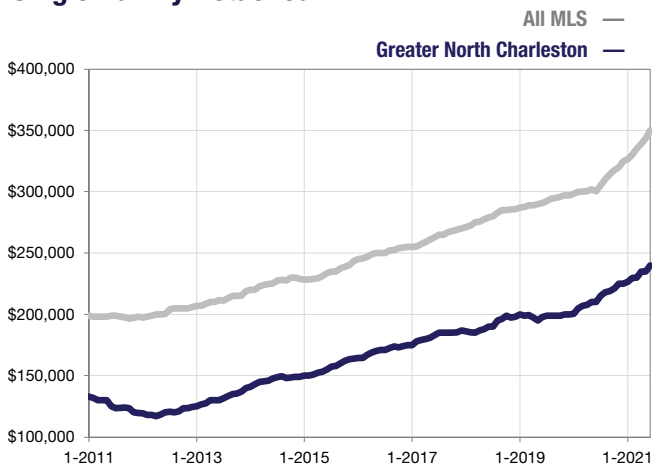
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
<b>Key Metrics</b>						
New Listings	45	<b>52</b>	+ 15.6%	246	<b>269</b>	+ 9.3%
Closed Sales	40	<b>46</b>	+ 15.0%	172	<b>236</b>	+ 37.2%
Median Sales Price*	\$187,000	<b>\$225,950</b>	+ 20.8%	\$184,000	<b>\$217,450</b>	+ 18.2%
Average Sales Price*	\$174,984	<b>\$234,701</b>	+ 34.1%	\$186,781	<b>\$214,309</b>	+ 14.7%
Percent of Original List Price Received*	99.1%	<b>102.1%</b>	+ 3.0%	98.5%	<b>100.5%</b>	+ 2.0%
Days on Market Until Sale	39	<b>13</b>	- 66.7%	45	<b>27</b>	- 40.0%
Inventory of Homes for Sale	84	<b>23</b>	- 72.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

