

Local Market Update – July 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	July			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	214	127	- 40.7%	918	870	- 5.2%
Closed Sales	145	119	- 17.9%	675	793	+ 17.5%
Median Sales Price*	\$558,000	\$682,000	+ 22.2%	\$534,900	\$620,000	+ 15.9%
Average Sales Price*	\$628,591	\$765,451	+ 21.8%	\$590,574	\$706,044	+ 19.6%
Percent of Original List Price Received*	97.2%	101.4%	+ 4.3%	97.2%	100.8%	+ 3.7%
Days on Market Until Sale	63	7	- 88.9%	63	18	- 71.4%
Inventory of Homes for Sale	261	72	- 72.4%	--	--	--

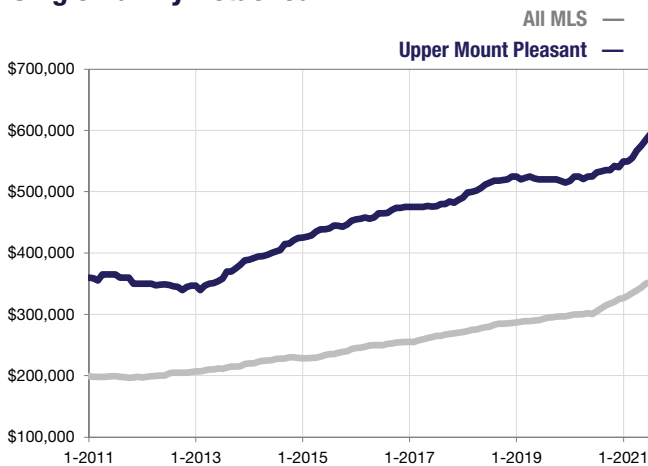
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	July			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	37	38	+ 2.7%	266	233	- 12.4%
Closed Sales	45	31	- 31.1%	181	207	+ 14.4%
Median Sales Price*	\$292,500	\$351,032	+ 20.0%	\$306,000	\$326,000	+ 6.5%
Average Sales Price*	\$281,912	\$374,001	+ 32.7%	\$305,596	\$332,385	+ 8.8%
Percent of Original List Price Received*	96.9%	101.8%	+ 5.1%	97.1%	100.8%	+ 3.8%
Days on Market Until Sale	41	6	- 85.4%	61	14	- 77.0%
Inventory of Homes for Sale	68	16	- 76.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

