

Local Market Update – September 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	113	118	+ 4.4%	945	1,040	+ 10.1%
Closed Sales	116	89	- 23.3%	772	895	+ 15.9%
Median Sales Price*	\$217,500	\$270,000	+ 24.1%	\$222,300	\$252,500	+ 13.6%
Average Sales Price*	\$227,898	\$265,535	+ 16.5%	\$228,483	\$264,529	+ 15.8%
Percent of Original List Price Received*	97.3%	98.1%	+ 0.8%	97.3%	99.5%	+ 2.3%
Days on Market Until Sale	22	15	- 31.8%	29	14	- 51.7%
Inventory of Homes for Sale	116	78	- 32.8%	--	--	--

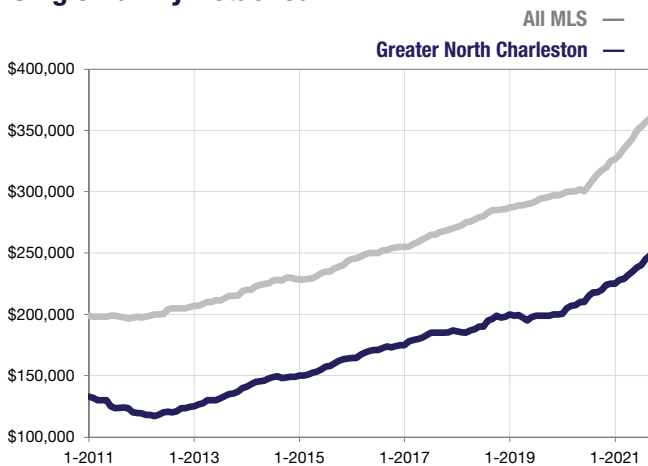
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	44	57	+ 29.5%	370	391	+ 5.7%
Closed Sales	28	34	+ 21.4%	274	359	+ 31.0%
Median Sales Price*	\$201,500	\$244,750	+ 21.5%	\$192,013	\$219,520	+ 14.3%
Average Sales Price*	\$193,541	\$250,717	+ 29.5%	\$188,847	\$224,324	+ 18.8%
Percent of Original List Price Received*	98.1%	100.2%	+ 2.1%	98.7%	100.8%	+ 2.1%
Days on Market Until Sale	51	16	- 68.6%	44	26	- 40.9%
Inventory of Homes for Sale	63	40	- 36.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

