

# Local Market Update – September 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Johns Island

Area 23

### Single-Family Detached

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	93	103	+ 10.8%	834	838	+ 0.5%
Closed Sales	69	77	+ 11.6%	619	754	+ 21.8%
Median Sales Price*	\$406,841	\$446,133	+ 9.7%	\$377,045	\$418,258	+ 10.9%
Average Sales Price*	\$494,389	\$525,925	+ 6.4%	\$437,406	\$491,604	+ 12.4%
Percent of Original List Price Received*	97.9%	100.5%	+ 2.7%	97.9%	100.4%	+ 2.6%
Days on Market Until Sale	39	12	- 69.2%	46	22	- 52.2%
Inventory of Homes for Sale	144	106	- 26.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

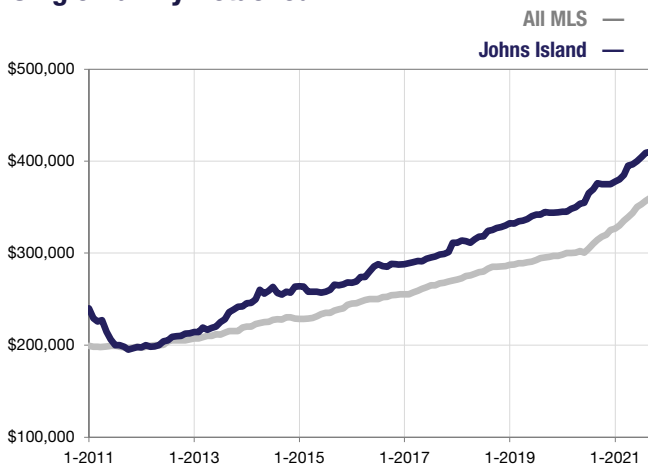
### Townhouse-Condo Attached

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	19	7	- 63.2%	129	86	- 33.3%
Closed Sales	15	9	- 40.0%	104	82	- 21.2%
Median Sales Price*	\$255,000	\$310,000	+ 21.6%	\$250,000	\$271,200	+ 8.5%
Average Sales Price*	\$255,187	\$301,389	+ 18.1%	\$284,386	\$286,826	+ 0.9%
Percent of Original List Price Received*	101.4%	99.9%	- 1.5%	98.8%	100.6%	+ 1.8%
Days on Market Until Sale	31	11	- 64.5%	43	22	- 48.8%
Inventory of Homes for Sale	21	6	- 71.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

