

Local Market Update – September 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	119	83	- 30.3%	1,184	1,063	- 10.2%
Closed Sales	124	66	- 46.8%	933	975	+ 4.5%
Median Sales Price*	\$535,995	\$672,608	+ 25.5%	\$535,000	\$630,000	+ 17.8%
Average Sales Price*	\$587,945	\$736,825	+ 25.3%	\$595,949	\$712,188	+ 19.5%
Percent of Original List Price Received*	98.4%	99.7%	+ 1.3%	97.3%	100.8%	+ 3.6%
Days on Market Until Sale	43	10	- 76.7%	58	17	- 70.7%
Inventory of Homes for Sale	194	68	- 64.9%	--	--	--

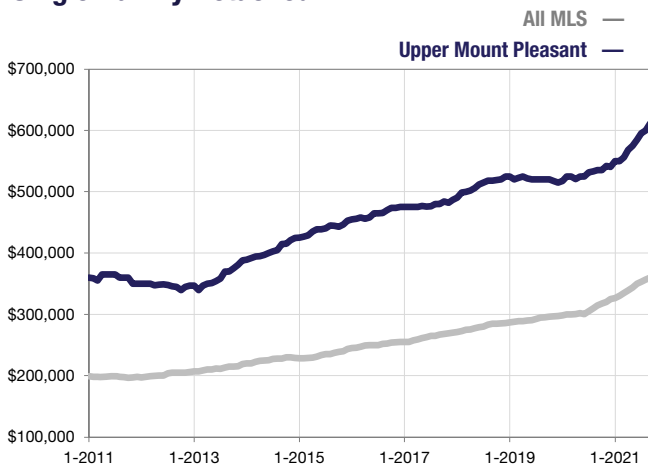
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	45	36	- 20.0%	348	293	- 15.8%
Closed Sales	39	26	- 33.3%	268	263	- 1.9%
Median Sales Price*	\$324,000	\$426,250	+ 31.6%	\$311,250	\$337,000	+ 8.3%
Average Sales Price*	\$311,705	\$413,551	+ 32.7%	\$308,687	\$345,832	+ 12.0%
Percent of Original List Price Received*	97.3%	99.7%	+ 2.5%	97.2%	100.8%	+ 3.7%
Days on Market Until Sale	47	5	- 89.4%	56	13	- 76.8%
Inventory of Homes for Sale	52	21	- 59.6%	--	--	--

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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

