

Local Market Update – October 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	109	86	- 21.1%	1,293	1,149	- 11.1%
Closed Sales	134	104	- 22.4%	1,067	1,084	+ 1.6%
Median Sales Price*	\$565,000	\$699,183	+ 23.7%	\$536,989	\$635,489	+ 18.3%
Average Sales Price*	\$638,240	\$791,434	+ 24.0%	\$601,261	\$719,753	+ 19.7%
Percent of Original List Price Received*	97.9%	100.2%	+ 2.3%	97.4%	100.7%	+ 3.4%
Days on Market Until Sale	35	20	- 42.9%	55	17	- 69.1%
Inventory of Homes for Sale	145	68	- 53.1%	--	--	--

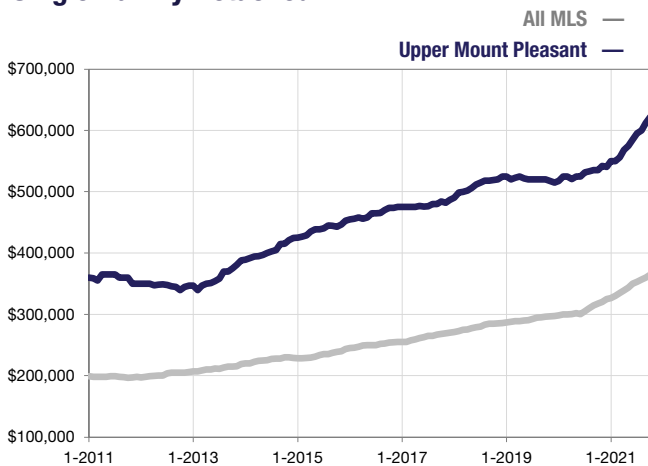
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	October			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	29	34	+ 17.2%	377	328	- 13.0%
Closed Sales	32	30	- 6.3%	300	294	- 2.0%
Median Sales Price*	\$356,245	\$398,946	+ 12.0%	\$317,450	\$344,000	+ 8.4%
Average Sales Price*	\$341,657	\$393,080	+ 15.1%	\$312,204	\$350,942	+ 12.4%
Percent of Original List Price Received*	97.1%	100.5%	+ 3.5%	97.2%	100.7%	+ 3.6%
Days on Market Until Sale	74	16	- 78.4%	58	13	- 77.6%
Inventory of Homes for Sale	45	19	- 57.8%	--	--	--

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Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

