

Local Market Update – November 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Greater North Charleston

Areas 31 & 32

Single-Family Detached	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	80	90	+ 12.5%	1,128	1,253	+ 11.1%
Closed Sales	80	101	+ 26.3%	973	1,104	+ 13.5%
Median Sales Price*	\$236,000	\$266,000	+ 12.7%	\$225,000	\$255,000	+ 13.3%
Average Sales Price*	\$248,897	\$275,580	+ 10.7%	\$232,213	\$265,942	+ 14.5%
Percent of Original List Price Received*	98.4%	97.5%	- 0.9%	97.5%	99.3%	+ 1.8%
Days on Market Until Sale	28	16	- 42.9%	29	14	- 51.7%
Inventory of Homes for Sale	92	77	- 16.3%	--	--	--

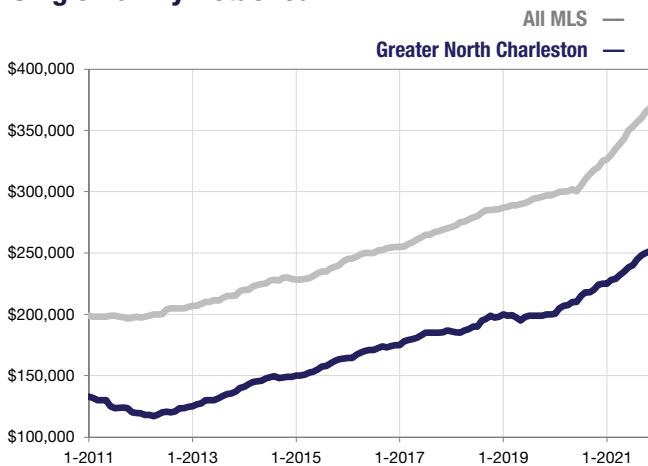
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	29	17	- 41.4%	441	453	+ 2.7%
Closed Sales	35	33	- 5.7%	350	439	+ 25.4%
Median Sales Price*	\$222,775	\$195,000	- 12.5%	\$195,020	\$219,900	+ 12.8%
Average Sales Price*	\$238,244	\$235,766	- 1.0%	\$194,661	\$229,280	+ 17.8%
Percent of Original List Price Received*	99.4%	99.2%	- 0.2%	98.8%	100.7%	+ 1.9%
Days on Market Until Sale	56	16	- 71.4%	46	25	- 45.7%
Inventory of Homes for Sale	54	19	- 64.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

