

Local Market Update – November 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Upper Mount Pleasant

Area 41

Single-Family Detached	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	79	57	- 27.8%	1,372	1,206	- 12.1%
Closed Sales	108	78	- 27.8%	1,175	1,163	- 1.0%
Median Sales Price*	\$567,335	\$708,000	+ 24.8%	\$540,000	\$642,879	+ 19.1%
Average Sales Price*	\$653,432	\$800,711	+ 22.5%	\$606,056	\$725,141	+ 19.6%
Percent of Original List Price Received*	97.5%	100.8%	+ 3.4%	97.4%	100.8%	+ 3.5%
Days on Market Until Sale	42	21	- 50.0%	54	17	- 68.5%
Inventory of Homes for Sale	119	52	- 56.3%	--	--	--

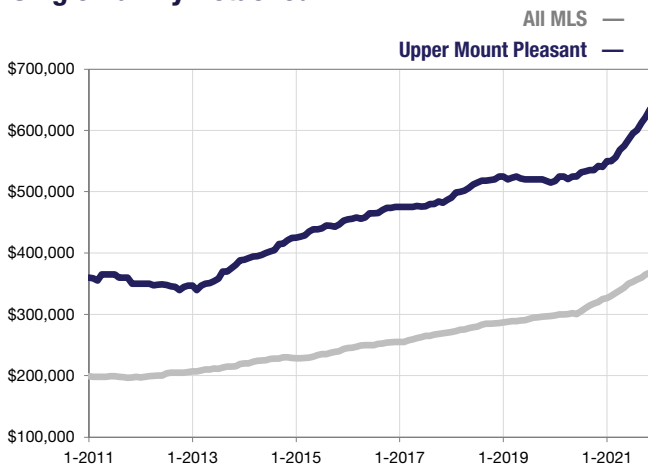
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
Key Metrics						
New Listings	25	26	+ 4.0%	402	354	- 11.9%
Closed Sales	30	28	- 6.7%	330	323	- 2.1%
Median Sales Price*	\$332,500	\$411,795	+ 23.8%	\$319,750	\$349,900	+ 9.4%
Average Sales Price*	\$332,375	\$422,313	+ 27.1%	\$314,038	\$356,900	+ 13.6%
Percent of Original List Price Received*	97.6%	100.7%	+ 3.2%	97.2%	100.7%	+ 3.6%
Days on Market Until Sale	38	7	- 81.6%	56	12	- 78.6%
Inventory of Homes for Sale	42	9	- 78.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

