

# Local Market Update – December 2021

A Research Tool Provided by the Charleston Trident Association of REALTORS®



## Greater North Charleston

Areas 31 & 32

Single-Family Detached	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
<b>Key Metrics</b>						
New Listings	71	<b>79</b>	+ 11.3%	1,199	<b>1,332</b>	+ 11.1%
Closed Sales	110	<b>88</b>	- 20.0%	1,083	<b>1,193</b>	+ 10.2%
Median Sales Price*	\$230,000	<b>\$265,000</b>	+ 15.2%	\$225,000	<b>\$257,000</b>	+ 14.2%
Average Sales Price*	\$238,910	<b>\$295,737</b>	+ 23.8%	\$232,894	<b>\$268,173</b>	+ 15.1%
Percent of Original List Price Received*	97.4%	<b>99.6%</b>	+ 2.3%	97.5%	<b>99.3%</b>	+ 1.8%
Days on Market Until Sale	24	<b>15</b>	- 37.5%	28	<b>14</b>	- 50.0%
Inventory of Homes for Sale	64	<b>57</b>	- 10.9%	--	--	--

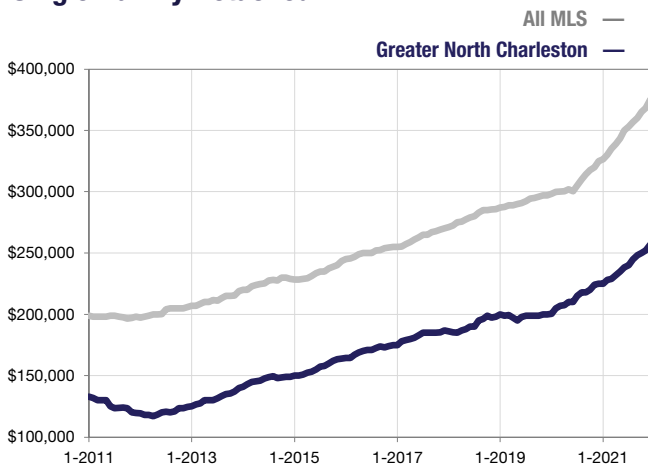
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	December			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
<b>Key Metrics</b>						
New Listings	25	<b>33</b>	+ 32.0%	466	<b>486</b>	+ 4.3%
Closed Sales	45	<b>49</b>	+ 8.9%	395	<b>491</b>	+ 24.3%
Median Sales Price*	\$209,220	<b>\$282,320</b>	+ 34.9%	\$198,565	<b>\$221,400</b>	+ 11.5%
Average Sales Price*	\$200,061	<b>\$265,054</b>	+ 32.5%	\$195,276	<b>\$233,168</b>	+ 19.4%
Percent of Original List Price Received*	98.7%	<b>99.5%</b>	+ 0.8%	98.8%	<b>100.5%</b>	+ 1.7%
Days on Market Until Sale	48	<b>25</b>	- 47.9%	46	<b>25</b>	- 45.7%
Inventory of Homes for Sale	46	<b>11</b>	- 76.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price Rolling 12-Month Calculation

#### Single-Family Detached



#### Townhouse-Condo Attached

